

Message Text

UNCLASSIFIED

PAGE 01 CARACA 03901 201850Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----210103Z 029750 /22

R 201614Z APR 77
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 7325

UNCLAS CARACAS 3901

PASS TO OED/MEPD AND OIM

E.O. 11652: N/A

TAGS: BENC, EIVN, VE

SUBJ: MAJOR PROJECT: VALVES PLANT; INVESTMENT OPPORTUNITY

1. MR. JOSE DOMINGUEZ; C.A. DE SERVICIOS ALPASA; PASEO LAS MERCEDES, 3ER PISO; RUTA 53; CARACAS 106, VENEZUELA, REPRESENTING THE VOLLMER GROUP, ONE OF THE LARGEST AND MOST HIGHLY RESPECTED INDUSTRIAL GROUPS IN VENEZUELA, INFORMED EMBASSY ON 15 APRIL OF THE INTEREST THE VOLLMER GROUP HAS IN FORMING A JOINT VENTURE (51PERCENT VENEZUELAN, 49PERCENT FOREIGN) WITH A LARGE AMERICAN FIRM WHICH MANUFACTURES GATE, CHECK, AND GLOBE VALVES. MR. DOMINGUEZ SAID THAT HE WOULD BE INTERESTED IN SPEAKING TO THE CRANE COMPANY OF NEW YORK CITY AND THREE OR FOUR OTHER LARGE PRODUCERS OF THESE PRODUCTS IN MID-MAY WHEN HE EXPECTS TO TRAVEL TO THE U.S.

2. MR. DOMINGUEZ SAID THAT INITIAL PRODUCTION FROM THE PROPOSED PLANT WOULD BE ABOUT 800 METRIC TONS ANNUALLY. ONE-HALF OF THAT WOULD CONSIST OF FIVE SIZES OF CARBON STEEL GATE VALVES MEETING ASTM 216 SPECS. ONE-QUARTER WOULD CONSIST OF FOUR SIZES OF CARBON STEEL CHECK VALVES MEETING ASTM 216 SPECS. THE REMAINDER WOULD CONSIST OF 100 MT OF CARBON STEEL GLOBE VALVES (ASTM 216 SPECL) AND 100 MT OF IRON GATE, CHECK, AND GLOBE VALVES.

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3. MR. DOMINGUEZ HAS REQUESTED THAT FIRMS APPROACHED REGARDING THIS PROPOSAL TREAT THE INFORMATION ON A CONFIDENTIAL BASIS.

4. ACTION REQUEST: USDOC SELECT AND CONTACT THE OTHER LIKELY JOINT VENTURE PARTNERS (IN ADDITION TO CRANE) AND INFORM THEM OF THE VOLLMER GROUP PROPOSAL.

VAKY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 20-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770137-1167
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770439/aaaabhrs.tel
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Litigation History:
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2752979
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: VALVES PLANT; INVESTMENT OPPORTUNITY
TAGS: BENC, EINV, VE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/04972aa2-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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